

New Survey Reveals BSC and End Customer Trends About Cleaning

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The survey also reports that nearly 80 percent of the end customers have become increasingly concerned about indoor air quality.

Further, the study found that more than 84 percent of the FSPs "have taken steps to minimize the environmental impact of cleaning."

Subscribers to the July issue of TornadoWatch, the monthly newsletter of Tornado, manufacturers of a full line of professional cleaning equipment, were invited to take part in the online survey.

Of the FSPs responding, 42 percent were building service contractors, nearly 45 percent in-house cleaning professionals in schools and government facilities, with the remainder cleaning professionals in "other" industries.

The study also reported that:

- The noise associated with cleaning was a concern of 53 percent of the respondents.
- Moisture control when cleaning carpets and floors is an issue for 68 percent of the FSPs.
- More than 78 percent of the respondents said they would select cleaning equipment that is more energy efficient as long as price and performance were the same; but just more than half list this as a key consideration when selecting cleaning equipment.
- Although more than 60 percent indicated that there are recycling programs in place where they work, approximately the same number said it is not important to them if the cleaning equipment they select is made from or is recyclable.

"We actually see two significant trends in this survey," says Jolynn Kennedy, marketing manager for

Tornado. "First, end customers are getting much more concerned about the health of their facilities. Additionally, FSPs are becoming much more aware of the impact cleaning has on the environment and are taking steps to reduce it."

Kennedy adds that the goal of this and other surveys included in the TornadoWatch are to better understand end user trends, needs, and the overall direction of the jan/san industry.

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