

Case Study - Building Service Contractors

New Healthier Technology Plus Great Looking Floors

"I didn't think floor machines had changed that much over the years," says Bill Scott, owner of W and M Services in Oakland County, Michigan. "In fact, many look like the machines they were making 50 years ago."

For Scott, the lack of technological advancements in floor machines was becoming a real problem. One of his clients, a super high-tech medical facility, was pressuring him to use a "Greener" floor machine in their facility.

In addition, Scott was looking for a machine that would be easier to maneuver around cabinets, desks, and workstations compared to conventional rotary machines – helping to improve worker productivity and the bottom line.

Things took a change for the better when Scott was introduced to the **BR Vario** from Tornado Industries. Using cylindrical brush technology—rotating brushes are at each end of the machine's square base—the **BR Vario** uses as much as a third less chemical and water than a conventional floor machine, which makes it healthier to use and safer for the environment.

And the **BR Vario** "floats" over floors, is flat and low lying, with a handle that folds parallel to the ground. These features allow it to slide in and around cabinets and workstations, and glide along wall edges and into corners -- just what Scott wanted.

The machine's brushes rotate at 1,000 rpms. And the **BR Vario** has six times the contact pressure of a conventional floor machine, so it strips and scrubs floors as much as 2.5 times faster than a conventional buffer.

"The **BR Vario** is everything we were looking for," says Scott. "It is new technology, Green, and easier and faster to use than a rotary machine; and what's more, my client's floors never looked better!"



BR Vario Cylindrical Brush Floor Machine